
a bespoke workshop for the Informa Exhibitions Leadership Team presented by Rick Whitehead and Ed Cooper of Impetus Training Thursday 7 and Friday 8 July - The Royal Chase Hotel, Enfield

Thursday 7 July

- 09.00 Welcome, introductions; hand in MBTI Question Books; discuss and agree objectives and outcomes for the workshop; protocols and administration; an introduction to JANUS
 - 09.45 Informal presentations of individual scenarios; coaching in pairs to refine them
 - 10.45 Group flip chart work on a **TEAM** scenario based on current business objectives and priorities - agreement on extremely optimistic goals - then add some!
 - 11.15 Key principles of teamwork and team **LEADERSHIP** - the first responsibility of a team leader: “create and communicate shared objectives” - practical work in two teams of 3
 - 12.15 Group work on understanding Janus Step 2 and the Templates
 - 13.00 LUNCH - with informal Experiential Profiling over lunch
 - 14.00 An Impetus Teambuilding Task - “The Minefield” followed by team reflection
 - 14.45 Group work on Janus Step 3; flip chart work with the **TEAM** scenario asking “What **MUST** Have Happened?”; practical in pairs, on individual scenarios
 - 15.45 MBTI Profiling: results, implications, discussions
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Friday 8 July

- 09.00 Informal presentations; open discussions and “group therapy” on each individual - constructive advice; the **TEAM** scenario - a two year (Business Plan) version
 - 10.45 An Impetus Teambuilding Task - “The Balloonpole”, with 2 teams selected based on MBTI profiles; followed by team reflection on effectiveness of teamworking
 - 11.30 Key principles of creativity and assertiveness
 - 12.00 Janus Step 4 “Get Creative” - paired work using Templates on individual scenarios
 - 13.00 LUNCH
 - 14.00 Step 5 “Magic Moments” - group work to identify and select examples to work with from individual and **TEAM** scenarios; paired work using Templates; group debate
 - 15.00 Tea and Coffee break
 - 15.15 Step 6 “The Grand Design” - individual scenario action plans

 - 16.15 Making It Happen with TEAMWORK: the **TEAM** business plan; how to use lessons learned from MBTI - individually, as a team, and down the line
 - 16.45 The next steps - follow up coaching plans - engaging the full team
 - 17.00 Summary Q&A; completion of Workshop Evaluation forms
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the comfort zone is always tempting, but it's challenge, even fear, which helps us grow as people

